

## FOR IMMEDIATE RELEASE

## **Bob Bennion and Bob Deville Welcome Lori Mayne**

SAN DIEGO, CA – FEBRUARY 22, 2015 – Bob Bennion and Bob Deville, Owners of Windermere Real Estate SoCal, are proud to welcome Realtor® Lori Mayne to the Carlsbad office, located at 300 Carlsbad Village Drive, Suite 217. Lori plans on moving to the Encinitas office upon its completion this spring. Lori's 10-year background in banking coupled with her exceptional understanding of client service and passion for home design allows her to expertly guide her clients down the right decision path. She specializes in Encinitas and Carlsbad.

Before getting her real estate license in 2014, Lori enjoyed a 15-year career in banking, giving her a deep understanding of the need and process for title. Her previous professional experience also sets her up to understand customer service and execute at a high level to make her clients happy. "Communication with clients is key," says Lori. "It is important to fully understand their needs and put them above everything else. I want my clients to feel good about the process, even if it means the best option is to take no action at the time."

Lori's passion for properties and home design led her into real estate. "It was something that I thought about doing for years and was finally able to make the commitment to jump into full-time. I have always loved going to open houses and seeing what's out there and, as a result, I love showing properties to clients." Her interest in the set up and design of homes also gives her clients additional insight as they walk properties together. "I can sense the flow of the home as soon as I walk through the door. I look at the home through the eyes of my client and what they are seeking in a space in order to help them find the perfect fit," she continues.



In addition to her passion for homes, Lori is also passionate about giving back to the community, participating in numerous organizations over the years. Currently, she devotes most of her philanthropic efforts toward National Charity League, a mother/daughter service organization. She has held many positions, including a Grade Level Advisor (GLAD), Vice President of Membership, Philanthropy Liaison, and seats on several committees.

Lori chose to go with the Bobs' Windermere SoCal because of the new Encinitas location opening soon and because of the company's culture and support of its Realtors<sup>®</sup>. "I had a warm, welcoming feeling in my interviews with the brokers and owners. The environment is great and the support I receive will help me thrive," she concludes.

"Lori's background on the financial side of the business coupled with her love of real estate and serving her clients makes her a terrific Realtor®," says Joe Wogoman, Managing Broker. "Her ability to channel the needs of her clients to find them the perfect home is truly a special talent. On behalf of everyone at our Carlsbad family, I would like to welcome Lori."

## **About Windermere Real Estate SoCal**

Windermere Real Estate SoCal has been serving San Diego and Orange counties since 2010, with offices throughout Southern California. San Diego County offices include Alpine, Carlsbad, Carmel Valley, Hillcrest/Mission Hills, La Mesa Village, and Little Italy, with an Encinitas office opening soon. Orange County offices include Laguna Beach and Laguna Niguel. Windermere's Premier Properties program lists and showcases some of the finest properties available on the market, maximizing exposure of high-end luxury homes to qualified buyers across a variety of mediums and channels.



For the location of the Windermere Real Estate SoCal office nearest you, please visit our website at WindermereSoCal.com. Stay up-to-date on the latest trends in Southern California real estate by following us on Facebook and Twitter @WindermereSoCal.